PROFESSIONAL DEVELOPMENT MEETING
Wednesday, October 14th ◊ Renaissance Flat Irons

Speaker and Topic:
Simon “Skip” Ulmer
"Do you know where you are going?
How do you plan to get there?"

“If you do not know where you are going, any road will get you there!”….Alice In Wonderland

Most of us do “things right” at work. The question is, are you doing the “right things”?

In Support of "Manager Night" Skip will present a simple process for anyone to create a strategic plan, business or personal, and a few tools to apply to the process. We all have choices in business, you can: a) watch things happen, b) make things happen, c) say “what happened?”

Doing the "right things" is not rocket science, but demands some sweat equity. During his presentation, Skip will give us a chance to learn how to plan "the right things" and "make things happen!"

Learn how or improve your use of Key Strategic Tools:
- SWOT, Mission Statement
- Vision Statement, Goals
- SMART Objectives, Resource Requirements
- Action Plans, Tactics
- Red, Yellow, Green Dashboard

Dr. Simon W. (Skip) Ulmer is President of SIMON SAYS Consulting, a business-to-business and business-to-consumer company specializing in: Strategic Planning, Marketing, Customer Service, Leadership, Motivational Speaking.

Dr. Ulmer’s experience includes over 25 years in corporate America. For eight years he served as Vice President and General Manager of the Specialty Original Equipment Manufacturer Insulation Division of the $2 billion Johns Manville Corporation in Denver, Colorado. Prior to joining Johns Manville in 1991, Dr. Ulmer held a variety of sales, marketing, and business management positions within the Fibers Group of the DuPont Company in Wilmington, Delaware.

Dr. Ulmer has a doctorate in chemistry from Cornell University and has lectured for the University of Delaware, Denver University, and the American Management Association. Every year since 2001, Dr. Ulmer has delivered strategic planning consulting and training to over 1,000 Action Officers of the Air and Army National Guard.

See what’s new for you at our APICS Colorado Chapter Website!
Serving the Front Range since 1961
http://www.apicscolorado.org

PDM Schedule
5:30 Registration and Networking
6:30 Dinner
7:30 Business Meeting
7:45 Presentation

PDM Fees
BOSSES: Free!
Students: $10
Members: $28
Non-members: $35

PDM Location:
500 Flatiron Blvd,
Broomfield, CO 80021
(303) 375-0400

Menu:
Mixed Greens Salad
Stuffed Chicken Breast
Hazelnut Chocolate Mouse

Vegetarian Option:
Citrus & Chili Baked Tofu

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Please register by noon
Monday, October 12th. You should receive an e-mail invitation, or you can call Lois Adlfinger at (303)421-0797.
You may also register on our website at: www.apicscolorado.org
**Honey’s Happenings…**

**Oh my! The last quarter of 2015 is already here!**

I read that there are less than 100 days to Christmas. While my brain is not ready to get on-board with holiday planning, I know countless others who are already working on their holiday plans! Manufacturers, distributors, planners, and supply chain colleagues everywhere are defining ‘what’ needs to be ‘where’ and ‘when’!

Have you been thinking about brushing-up on your supply chain knowledge? Be sure to check out the Colorado APICS education courses in this month’s Front Range News.

Some great programs are coming your way, as well! Please join us for the October Professional Development Meeting (PDM) featuring Skip Ulmer on Strategic Planning.

I would like to take a moment to give my heartfelt ‘Thank You’ to members of our United States armed forces. Your Colorado APICS Chapter joined with several local organizations and companies to sponsor the Rocky Mountain Health Services “Colorado Hike for Honor” as a Trail Sponsor. I was joined by other participants as we hiked up Lookout Mountain’s Chimney Rock and Grant Terry Trails to benefit veterans and service men and women with Traumatic Brain Injuries (TBI). It was a wonderful day for a hike and the unofficial tally that I heard was the event raised more money than expected! Nice!

As always – Please contact me regarding your Colorado APICS chapter activities.

Happy Halloween as we head into the major holiday season for real! 😊

Best Regards,

Honey Johnson, CFPIM, CIRM, C.P.M., CSCP
President, Colorado APICS Chapter 81

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Mark your calendars now for this year’s Professional Development Meetings.

- **October 14th** Manager Night!
- **November 11th** Honoring Veterans Day
- **January 13th**
- **February 10th**
- **March 9th**
- **April 13th**
- **May 11th**
Welcome to 2015 Fall Courses

Please complete your registration early. Classes are filled on a first-come, first-serve basis and some facilities have limited class space. In addition, classes may be canceled if there is insufficient enrollment. Classes run from 1 to 10 weeks. Generally, eight/ten-week courses meet once per week and four/five-week courses meet twice per week. Saturday classes are 8 hours plus an hour for lunch. If you have any questions about class schedules or locations call Lois Adlfinger at (303) 421-0797.

You may register by fax, phone, mail or e-mail:

**Mail:** Lois Adlfinger  
Administrative Mgr.  
C/O APICS  
P.O. Box 40242  
Denver, Colorado 80204-0242

**Phone:** (303) 421-0797  
**Fax:** Lois Adlfinger  
(866) 908-0081  
**E-mail:** apicsco81@aol.com

**Unemployed? Contact us for optional fee payment schedule!**

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<thead>
<tr>
<th></th>
<th>Members</th>
<th>Non-Members</th>
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<tr>
<td>Single course prices for CPIM with test/books:</td>
<td>$ 650</td>
<td>$ 855</td>
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<tr>
<td>Guaranteed CPIM Series with test/books:</td>
<td>$2900</td>
<td>$3100</td>
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<tr>
<td>CSCP Program with Test, Books and e-learning</td>
<td>$2900</td>
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<tr>
<td>Lean Enterprise Workshop with book</td>
<td>$ 700</td>
<td>$ 900</td>
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<tr>
<td>Global Sourcing Executive Overview</td>
<td>$ 250</td>
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<tr>
<td>Customer Focused Supply Chain Management</td>
<td>$ 250</td>
<td>$ 300</td>
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**Exam/Workbook expense included with the CPIM and CSCP Course fee. (Membership included for non-members as noted above)**

Please do not send (cash/check) course fees with registration. Bring the required fees to the instructor at the first class meeting or register and pay with Visa or MasterCard card. Make checks payable to APICS Colorado Chapter 81.

Your registration fee includes the cost of the required student guide and an exam credit. Lois will email test registration bulletins when you register for class.

**Directions to Classes will be emailed to you upon registration**
# Colorado Chapter 81 Fall 2015 Courses

<table>
<thead>
<tr>
<th>Class</th>
<th>Instructor</th>
<th>Location</th>
<th>Start Date</th>
<th>Time</th>
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<tr>
<td><strong>CPIM Program</strong></td>
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<tr>
<td>Basics of Supply Chain Management</td>
<td>R. Harris / H. Johnson</td>
<td>DirecTV Englewood, CO</td>
<td>Saturdays (2 ½ weeks) Sept. 12, 19 &amp; ½ day Sept. 26,</td>
<td>Started</td>
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<tr>
<td>Master Planning of Resources</td>
<td>R. Harris / H. Johnson</td>
<td>DirecTV Englewood, CO</td>
<td>Saturdays (2 weeks) Oct. 17 &amp; 24, 2015</td>
<td>8:00 am – 5:00 pm</td>
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<tr>
<td>Detailed Scheduling and Planning</td>
<td>TBD / R. Harris</td>
<td>DirecTV Englewood, CO</td>
<td>Saturdays (2 weeks) Nov. 14 &amp; 21, 2015</td>
<td>8:00 am – 5:00 pm</td>
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<tr>
<td>Execution and Control of Operations</td>
<td>TBD</td>
<td>DirecTV Englewood, CO</td>
<td>Saturdays (2 weeks) Dec. 12 &amp; 19, 2015</td>
<td>8:00 am – 5:00 pm</td>
</tr>
<tr>
<td>Strategic Management of Resources</td>
<td>R. Harris / H. Johnson</td>
<td>DirecTV Englewood, CO</td>
<td>Saturdays (2 weeks) Jan. 9 &amp; 16, 2016</td>
<td>8:00 am – 5:00 pm</td>
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<tr>
<td><strong>CSCP Program</strong></td>
<td>Johnson/Abeyta/Grigg</td>
<td>Hunter Douglas Broomfield, CO</td>
<td>Saturdays (5 weeks) Oct. 3, 10, 24 &amp; Nov. 14 &amp; 21, 2015</td>
<td>8:00 am – 5:00 pm</td>
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**Private Courses for CPIM or CSCP Available upon Request**

**Fundamentals Courses Available upon Request**

*Fundamentals: Inventory Control - Manufacturing Control - Operations Management – Planning Fundamentals*

## CLASS REGISTRATION FORM

**NAME:**

**COMPANY:**

**PHONE:**

**FAX:**

**APICS MEMBER:**  YES  NO  Membership #

**Course:**  Day of Week:  Location:  E-Mail

**Course:**  Day of Week:  Location:  Cost $

**Course:**  Day of Week:  Location:  Cost $

You may pay by Master Card, Visa or AMEX. Fill out the following form and fax it to Lois Adlfinger at (866) 908-0081 before the first scheduled class. You may also pay the instructor at first class, make checks payable to: **APICS Colorado Chapter 81**

Account #_________________________  Exp. Date_______  CVV# _____  Signature_________________________

**Directions will be emailed to you**
APICS Certified Supply Chain Professional (CSCP) Program

CSCP Learning System Components:

The CSCP Learning System is a comprehensive professional development program that will help candidates prepare for the CSCP examination. The learning system is based on the CSCP body of knowledge and features print-based study modules as well as online tools, including an assessment component that enhances the learning experience by enabling participants to check the progress of their studies and their understanding of the content.


CSCP Examinations:


Eligibility for CSCP:  Must submit application of eligibility at least two weeks prior to exam registration

- CPIM / CFPIM / CIRM, SCOR-P, C.P.M., or CPSM Certification
- Bachelor's degree or international equivalent
- Three years supply chain experience

CSCP Modules ---Three Modules---One Exam

- Session 1:  Fundamentals of Supply Chain Management
- Session 2:  Supply Chain Strategy, Design and Compliance
- Session 3:  Implementation and Operations

Colorado Chapter Courses for CSCP:  We have room for 15 students

- Classes are offered at Hunter Douglas, Broomfield, Colorado
- Class includes one set of student materials, including online access and Exam Credit.
- $2900 for members, $3100 for non-members including APICS Membership. Retakes are $450
- To Register Contact Lois Adlfinger at (303) 421-0797 or apicsco81@aol.com

"Attending the 5 day CSCP course conducted Colorado APICS is highly recommended for anyone preparing to take the APICS CSCP exam. Their knowledge and work related experience in the Global Supply Chain industry was a great help in teaching the concepts in a fun and enjoyable learning setting. There is so much information to study, without this class it would be an overwhelming task to complete on an independent level.”  Stephen Robles C.P.M, CPIM, CSCP, Director of Materials & Warehouse Operations

If you have interest in this program, you can contact Roger Harris, VP of Education (303) 271-1818 / rharris@msstech.com
Guaranteed Schedule for Fall CPIM Accelerated Courses

Again this year we will be offering a chance to sign up for the CPIM certification courses at one time and be assured that the classes would not be cancelled. Here is how it will work:

- The program will consist of all five of the CPIM modules, unless you have already started taking courses, in which case your fees will be adjusted.
- One price will include all five-course fees and exam credit and all five participant workbooks $2900 for APICS Members and $3100 for Non-Members
- Payment for all courses is due before the start of the first course.
- **Minimum of 12 students must enroll.**
- Classes will not be cancelled (even if some students drop out), since they are scheduled and paid for by the whole class in the beginning.

**Accelerated classes at will be held at DirecTV on Saturday’s for 8 hours**

8 am until 5 pm (1 hour lunch)

- Basics of Supply Chain Management for 2½ weekends (Started)
- Break
- Master Planning of Resources for 2 weekends (Oct. 17 & 24, 2015)
- Break
- Detailed Planning and Scheduling for 2 weekends (Nov. 14 & 21, 2015)
- Break
- Execution and Control of Operations for 2 weekends (Dec. 12 & 19, 2015)
- Break
- Strategic Management of Resources for 2 weekends (Jan. 9 & 16, 2016)

"APICS has been offering classes at WhiteWave’s headquarters, which has been truly beneficial for our company. We recently completed the five CPIM courses, and had people from all areas of the supply chain enrolled. In a fast-paced, evolving field like Operations and Supply Chain, it’s important to stay informed with new practices and ideas. APICS allows busy professionals to gain important knowledge and skills while only committing a couple hours a week at class. It’s all possible because of the dedicated instructors that make learning easy with their passion to teach and real-world expertise."  **Ben Osenbaugh, Fluid Transportation Logistics Specialist, WhiteWave Foods Company**

If you have interest in this program, you can contact Roger Harris, VP of Education (303) 271-1818 /

rharris@msstech.com
Two new CSCP’s and one new CPIM..........Congratulations!!

Marilyn Scott & Tammy Halvorson, receive their CSCP pins and $100 bill from Roger Harris, VP of Education, for achieving CSCP!

Congratulations!

Martin Waugh from Miller/Coors receives his CPIM Pin and $100 from Roger Harris, VP of Education, for achieving CPIM!

Congratulations!!

If you have interest in either the CSCP or CPIM programs, you can contact Roger Harris, VP of Education (303) 271-1818
rharris@msstech.com
What are Students saying about APICS Education in Colorado?

“Throughout my career I have learned anything you can do to set yourself apart from the competition is a great advantage which is why I initially took the APICS classes to pass the CPIM certification tests. By the end of the classes I realized that there were so many other areas of supply chain that I learned about and I am grateful for my expanded knowledge that I can apply in my work. Since getting my CPIM certification I have since been approached about a great promotion that will help take me to the next level in my career.”  Heather Kniker, CPIM, AT&T Supply Chain Manager

“I recently obtained the APICS CSCP certification which has equipped me with greater knowledge and understanding of the evolving field of supply chain management. The Instructor-led APICS Learning System offered by Colorado Chapter 81 helped prepare me for the exam by providing a platform to acquire, discuss and solidify key principles and terminology for current day business operations. I highly recommend this class-type setting, as you will learn as much from the dedicated instructors as from your fellow industry-wide classmates.”  Tom Baird, CSCP, Compliance Manager, Safilo Group

“I am a supply chain professional with nearly 20 years of experience, and I decided to take the CSCP exam to affirm my knowledge and identify any gaps. I highly recommend the CSCP course as an effective and efficient method to prepare for the exam. I took the exam within two weeks of the last class and passed with confidence. The classroom format works very well with five Saturdays spread over a few months allowing for time between classes to catch up on reading. All of the instructors were more than willing to share their personal experience and answer any questions about the content. The interaction and examples from fellow classmates from different industries kept it interesting and real. Also, the variety of instructors, each with solid supply chain experience, was a bonus. Based on my class experience, I’ve recently enrolled in the CPIM course.”  Mike Kingzett, PMP, SCOR-P, CSCP, Global Manager Supply Operational Excellence, Orica Limited

“I was able to take and pass the CPIM exam suite with the help of the courses offered by my local APICS (Chapter 81) organization. The detailed review of their materials allowed me to pass each exam at the first attempt. Class discussion and the real life examples of the concepts helped my understanding enormously. I subsequently took the CSCP classes and just passed that exam last week. The bi-weekly classes were key to my success. I feel well prepared to handle the challenges of the fast paced Supply Chain environment!”  Caren King, MBB, CSCP, CPIM, Program Manager, Supply Chain Operations, Seagate Technology

"Between the classes, the material, and preparing for the exam, I learned a ton that I can apply to work. I am fairly new to Supply Chain, just 4 years, so this experience has been extremely beneficial!"  Randy Sullivan, CSCP, Sr. Manager, SCM Planning & Forecasting, Supply Chain Management, DirecTV

Colorado APICS Education...Real People, Real Results!!
Discover the Benefits of APICS Membership

- Access the extensive APICS body of knowledge—the most expert, current, and relevant education in operations and supply chain management.
- Enhance your career skills through APICS certification.
- Gain members-only discounts on all APICS programs and products.
- Connect to an impressive community of nearly 40,000 members around the globe—all committed to building excellence in operations management.

These are some of the benefits available for APICS professional, international, enterprise professional and academic professional members:

- Free electronic and print access to APICS publications, including APICS Magazine and the APICS Dictionary, 14th edition.
  (You will receive one free electronic or print copy per edition)
- Free electronic access to APICS publications and research, including:
  - APICS Dictionary term look up
  - APICS research reports
  - APICS Career Center white papers
  - Production and Inventory Management (P&IM) Journal
  - APICS Supply Chain Management Now
  - APICS Extra
  - APICS e-News
  - APICS Connection

Join now and begin enjoying these and other benefits.
Streamline your business processes with JD Edwards EnterpriseOne

For the past 29 years, MSS has helped companies better manage their business processes through the proper implementation of technology and business systems.

For more information about MSS, contact: Honey Johnson at 303-271-1818 or at hjohnson@msstech.com

www.msstech.com
# 2015-2016 Board Officers, Directors, Committee Members and Administrators

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hjohnson@msstech.com

## VP of Programs
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720.250.1231
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rharris@msstech.com

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## Secretary
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Hunter Douglas
303.876.3367
jamie.swan@hunterdouglas.com

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Chris Tomlin, CSCP, CPIM
Sundyne Corp
303.403.2036
chris.tomlin@sundyne.com

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Gary Williams, CPIM
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303.447.2828
garyw@lecglobal.com

## Dir of Facilities
Open

## Dir of Publications
Wayne Meis
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770.261.3593
Wayne_meis@yahoo.com

## Dir of Student Activities
Open

## Dir of Social Networking
Erik Johnson, CPIM, CSCP
Lockheed Martin
303.977.8846
johnsone2800@gmail.com

## Colorado Chapter 81 Company Coordinators

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## Calendar of Events

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<th>December 2015</th>
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<td>07</td>
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<tr>
<td>Board of Directors Meeting</td>
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<tr>
<td>14</td>
<td>No PDM in December</td>
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<tr>
<td>Professional Development Meeting</td>
<td>Happy Holidays!</td>
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<tr>
<td>Skip Ulmer - Strategic Planning</td>
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<td>Renaissance Flat Irons</td>
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<td>Professional Development Meeting</td>
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